OnTimeforAnything GENERAL DESCRIPTION

Nurse Call System with Response Time Reporting School Emergency Alert System, Factory Alerts, Credit Alerts City Utility and Governmental message system









OnTimeforAnything

Release 8.0

Emergency Solutions General Description

July 2017

ULTIMATE! SOFTWARE PRODUCTS

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I. SALES SUPPORT & CONTACT INFORMATION

Dear OnTimeforAnything Dealer,

- Ultimate! Software Products, providers of the OnTimeforAnything software and service, assists you with pricing configurations and demonstrations for your prospects.
 - To schedule OnTimeforAnything training for your staff, receive a quote, or schedule a customer demonstration, call 1-262-789-9649, Roy Catron, Vice President Sales Director
- Ultimate! Software Products, Inc. co-installs OnTimeforAnything with your technicians.
 Your team handles the programming of the phone system. Ultimate! handles the
 OnTimeforAnything software installation and assists in training the healthcare center
 staff.
 - To schedule a co-installation appointment, call 1-262-789-9616, Bob Sodemann, OnTimeforAnything Installation Programmer
- After the installation, *Ultimate!* Software Products, Inc. performs remote maintenance and offers a post-warranty service policy available to your customers.
 - For maintenance or warranty information, call 1-262-789-9649, Roy Catron

Key contacts and phone numbers for use by our dealers are as follows:

•	OnTimeforAnything Sales Demonstrations	262-789-9649
	or Training	

• Co-Installation Appointments 262-789-9616 (ask for Bob Sodemann)

Software Activation Line 262-784-2312

 OnTimeforAnything Technical Support 262-789-9616 or techsupport@uspnet.com

Other Ultimate! Software Products
 262-789-9654 (ask for Roy Catron) or roy@ultcom.com

Besides OnTimeforAnything, *Ultimate!* has developed many other applications over the past twenty years. These applications are sold nationwide via our vast dealer network. A few examples of our other products are as follows: Ultimate Call Accounting, Ultimate InnService for Strata® CIX, OnTime4Class, Attention Shoppers, Smoke Signal and Doctor Reminder Software. For information regarding our other products, contact Roy Catron (262) 789-9654.

II. OTHER Ultimate! PRODUCTS

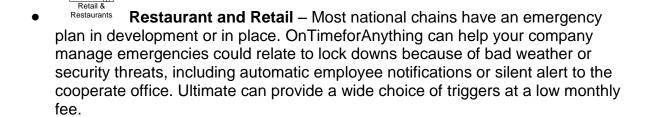
Ultimate Smoke Signal and the Ultimate InnService for Strata CIX may also benefit the Healthcare, Education, Governmental Agencies provider.

Ultimate Smoke Signal or Cloud Signal allows you to reach hundreds of people instantly and simultaneously via their preferred method: phone call, text message or email. This can be used for emergency situations or to make general announcements to residents and/or staff. It also can serve as a reminder call for such items as doctor appointments. Contact Roy Catron at 262-789-9654 for more information and/or to see a demonstration.

Ultimate InnService for Strata CIX is primarily for the hospitality industry but can be effective in the caregiver industry as well. InnService turns the phone in a room on or off depending upon the check-in or check-out status of a guest or temporary resident. It also can assist in generating a bill at the end of one's stay. Visit www.ToshibaHotel.com or contact Cindy Ovokaitys at 262-789-9609 for more information and/or to see a demonstration.



III. OTHER OnTimefor Anything APPLICATIONS

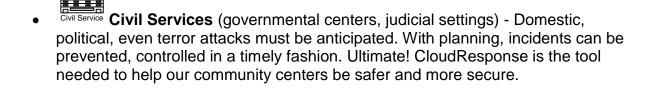




• Schools, Camps and Training Centers- Keeping schools safe can be easier than you think. With the ability to integrate the phone system, cell services, network, and even in-place wired systems Ultimate can custom design your system for safety and tight budgets



 Manufacturing Facilities- Environmental hazards, visual and audio challenges or smoke and temperature changes can present a blend of conditions that threaten safety and security. OnTimeforAnything can serve as the backbone of communications for these multi-dimensional floor plans.



• Transportation (planes, trains and entertainment centers) – Large areas like these need many different types of alerts that can be triggered and many types of staff responses to provide the notification services and ensure security. Ultimate can design a custom system for your situation. CloudResponse software offers services including the enhancement of communications to travelers or patrons, or tools to trigger emergency service alerts.

IV. THE Ultimate! DIFFERENCE

Because *Ultimate!* has a National Dealer Support Network, customers have the opportunity to purchase OnTimeforAnything and receive training and support from a local dealer. Our national service and dealer network have a service-based philosophy.



The Ultimate Difference- the total package

- ✓ Internal communications and alerts
 □ School or Factory bells and schedule
 □ Mobile, network, wired and wireless alert triggers
 □ Internal alerts and announcements
 ✓ External communications and alerts
 □ Voice (personalized or text to speech)
 □ Text messages
 □ E-mail
 ✓ Integration and event documentation
- The Illtimate toolset wired wireless clo
- The *Ultimate* toolset wired, wireless, cloud and onsite services
- The *Ultimate* support for sales, training and installation
- ✓ Mass information lines (like the old time and temperature number)
- ✓ Mass information links (up to the moment audio via smart link)

V. DEFINITIONS

OnTimeforAnything is a comprehensive and cost-effective Emergency Response System for assisted care centers, Factory's, Schools Financial Service Centers, Governmental Agencies Utility Companies.

OnTimeforAnything blends wired and wireless technology into a powerful management tool for a new generation of healthcare services.

<u>Wired Solutions</u> include alerts triggered by phones, wired pull cords and data received from the customer's phone system and/or security system.

<u>Wireless Solutions</u> include incoming alerts triggered by pendants, pull and bed cords, doors and windows, motion detectors, and outgoing messages to caregivers by telephone, cell phone, wireless phones, beepers, paging systems and computer networks.

<u>Call Accounting Software</u> takes data from the phone system, regarding incoming and outgoing traffic, and organizes this data into useful response time reports. It serves as both a troubleshooting tool and management aid. *Ultimate!* Call Accounting is included with OnTimeforAnything Software.

An <u>Annunciator</u> is any device that signals a staff member that an issue needs attention. It can be a light indicator (above the door) or panel of light, a sound from a beeper (digital beeper), a call and .wav file played to a phone or overhead speaker, a computer network indication, or a text message to a cell or wireless phone.

VI. ONTIMEFORANYTHING SYSTEM CAPACITIES & CONFIGURATIONS

In addition to size, the system is configured by the number of endpoints. Possible endpoints are:

- Pendants (wireless)
- Pull cords (wired or wireless)
- Door or window alarms (wired or wireless)
- Bed cords (wired or wireless)
- Telephones(digital, SIP or analog)
- Universal transmitters
- Power monitoring stations (wired or wireless)
- Motion detectors (wired or wireless)
- Smoke detectors (wired or wireless)
- Temperature sensors (wired or wireless)
- Bed or wheel chair pads (wireless)
- Most any device that can open and close a low voltage relay

The number of endpoints for most single sites is 1000.

The number of contacts for most single sites – that can receive an alert is 4000.

The number of receivers for wireless installations depends on distance, floor plan, and construction material and location strength.

VII. ENDPOINT EXAMPLES

A host of endpoints (i.e. motion detectors, cameras, telephones, etc.) and applications are available. Contact Roy Catron (1-262-789-9649), your *Ultimate!* Representative, for details and additional options beyond the following examples:



Wireless Corridor Lights are the perfect solution for emergency call systems that require visual annunciation of a call. The corridor light unit has a built in wireless receiver that receives paging signals from a paging encoder. This sets the lights to an on, off, or flash mode as a result of an emergency call or call cancel.

Bed cords are designed to be used with the OnTimeforAnything software. These locking call cords are equipped with 4" phono jacks that can only be "reset" at the bedside.



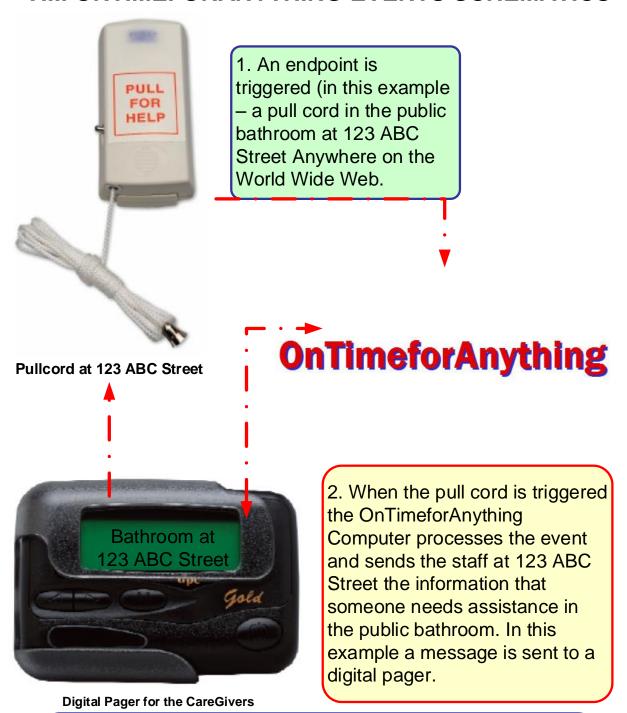


The **E-10A** and **E-20B** are telephone line powered speakerphones designed to provide two-way hands free communication. Both function identically, but are available in two different housings. When the "Call" button is pressed, the **E-10A** or **E-20B** will come off-hook and will remain off-hook until a CPC signal is detected, the programmed timeout has elapsed, a busy signal is detected, or the call goes silent, making the unit automatically disconnect.

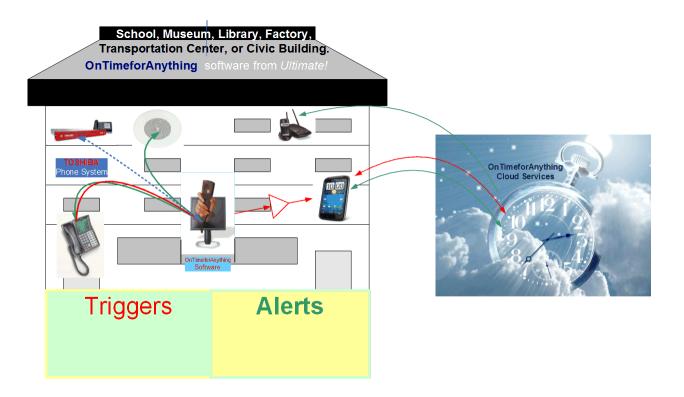
Wireless Phones for caregivers allow verbal communication between residents and staff. Spectra-Link / EnGenius / Cell Phones with SMS (text messaging and verbal alerts)



VIII. ONTIMEFORANYTHING EVENTS SCHEMATICS



3. When staff reaches the bath room the pull cord is reset and the Cloud System records the information for reports.



The illustration about shows a snapshot of the OnTimeforAnything with on-site, cloud services and internal communications. The lists below show most of the ways an alert can be triggered and the ways the application can communicate the alert or informational message.

Alerts

- Androids, computers, smart phones
- Ring down from an analog extension
- Any relay sensor for humidity, temperature, movement or lack of movement
- Digital phones with a button or with a code
- Door or window sensors, pressure sensors
- Motion, lack of motion, smoke sensors
- Wired and wireless buttons

Communications

- Answering service, fire or police center
- Cell phones, DID extensions, home phones
- Emails, Text messages,
- Page zones, external lights, external bells
- Text messages, text to speech messages
- MASS message audio and MASS message links
- Pagers, wireless handset

Or just as simple as a Mobile Application



IX. ONTIMEFORANYTHING FEATURES

Although OnTimeforAnything is in itself a Nurse Call system, it also can enhance an existing system. The OnTimeforAnything communications software and available endpoints that *Ultimate!* offers provides enhancements through technology as follows:







Wireless Calling

Routine and emergency calls can now be made from a wireless pendant. Residents and staff can be free from being near a stationary bedside or an emergency, duty, or staff station. This provides residents with mobility while having the comfort of safety.

- Some devices allow the caregiver to see or hear the room number and the resident's name. If the resident is away from his/her room, an approximate location will also display.
- The caregiver will be notified when batteries run low in a resident's pendant.





Enhanced Notification

In addition to the annunciators being notified of all routine and emergency calls, pagers can also be notified with the same information. This offers staff mobility and allows them to be more productive and to deliver a higher level of care for residents.



Immediate Response and Feedback

Having immediate feedback to any call will enhance the level of resident care and increase staff efficiency. With *Immediate Response and Feedback*, staff can respond immediately by a voice call to the bedside station and listen back for a hands free response by the resident.



(See pages 14-15 for examples)

Activity Reporting

Activity Reporting tracks all the routine and emergency calls from any indication point on the system. Staff response times to each call are also reported.

- Understanding the activity and the response times will help management appropriately staff their employees, thereby improving care to residents.
- Providing reports to the residents and their families will inform them of the type of care given and the number of requests made.
- When increased services or care are required, reports will assist the facility in making a recommendation to the resident and their family.

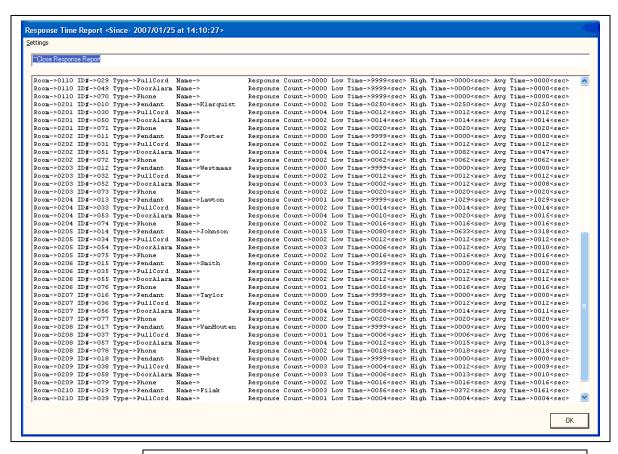
Automatic "Self-Testing"

Inovonics Wireless products are "fully supervised" with the most frequent transmitter "check-ins" available today. Full supervision means that the transmitters automatically transmit ("check-in") to the receiver on a regular basis to test the system for low battery, tamper, and inactive status. With Inovonics Wireless 900 MHz products, the transmitters check-in once a minute. That's far more often than most others!

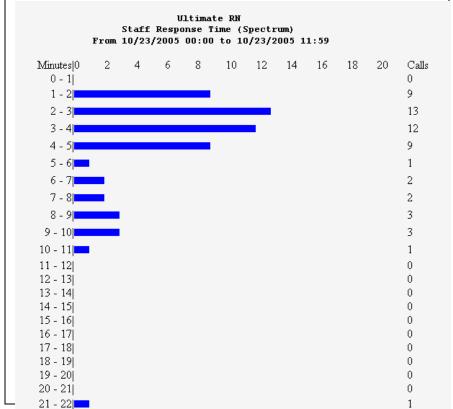
No False Alarms from Interference

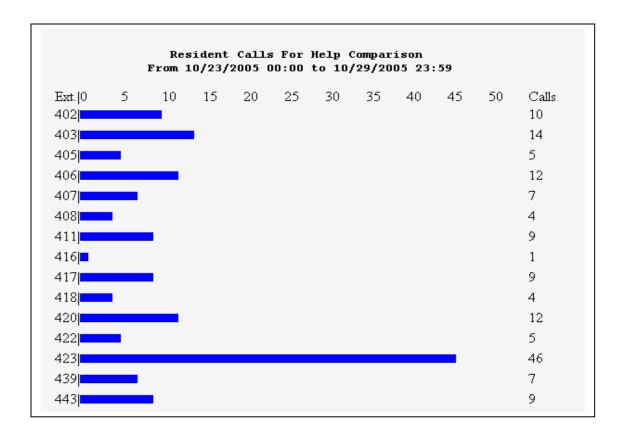
Inovonics Wireless sophisticated 56 bit protocol eliminates false alarms due to radio interference. With over 2 million products installed worldwide, not a single false alarm due to RF interference has ever been reported.

X.THE ONTIMEFORANYTHING REPORTING



Response Time Reports





"Calls for Help Comparison" and "Resident Phone Bills" are just a few of the many OnTimeforAnything reports available.

```
Demo Customer
          Cost Allocation/Billing - By Department/Extension (Detail)
                      From 06/18/2000 00:00 to 06/23/2000 23:59
Department: Residents
 Ext. 508 Guest Room

        Date
        Time
        Ckt.
        Account
        Type
        # Dialed St City
        Longon

        06/20
        1:16p
        00000042
        LONGDIST
        715-842-5577 WI WAUSAU
        0:03:11
        1.06

        06/20
        00000024
        LONGDIST
        218-485-4411 MN MOOSE LAKE
        0:05:12
        1.76

                                                    LONGDIST 218-485-4411 MN MOOSE LAKE 0:05:12 1.76
 06/20 2:32p 00000022
06/23 1:55p 00000031
                                                                                                                 KE 0:11:33 3.52
0:12:10 4.00
                                                                           218-485-4411 MN MOOSE LAKE 0:11:33
                                                       LONGDIST
                                                                            509-459-4942 WA SPOKANE
                                                       LONGDIST
 Totals for ext. 508: 4 call(s). 0 hours, 32 min. $10.34
 Dept. Residents had 4 call(s).
 Totals: 0 hours, 32 min. $10.34 Averages: 8 min., 1 sec. $2.58
```

XI. RETURN ON INVESTMENT

Installing OnTimeforAnything by itself or integrating it with a current nurse call system positively impacts an organization's finances. OnTimeforAnything provides an excellent return on investment by:

A. Lowered Costs

- Understanding the nurse call activity through OnTimeforAnything's Activity Reporting allows one to better manage staff and improve their efficiency. As management starts to monitor response times of nurses and aids, staff productivity can be greatly improved.
- By providing staff the freedom of mobility through OnTimeforAnything's Enhanced Notification, management can properly and efficiently staff the facility.
- Physically responding to every routine call can be very time consuming and labor intensive. By using the intercom capability of OnTimeforAnything's Immediate Response and Feedback, understanding the resident's request or concern prior to sending help can eliminate unneeded visits. It will also allow the caregiver to prioritize the request. Maximizing the caregiver's productivity will minimize your organization's costs.

B. Increased Revenues

The end result of the OnTimeforAnything is better resident care. Being able to market these enhanced services to prospective residents or by offering some of these enhancements (for a monthly fee) to current residents will increase revenue of the facility. What is the value of the increased security, faster response times, and increased mobility? Residents or their families will most certainly find great value and comfort in these enhanced services and care.

C. Increased Competitive Edge

It's no secret that nursing care and assisted living facilities are a fast growing industry and there is competition in the marketplace. By informing potential residents of a facility's use of OnTimeforAnything's Wireless Calling and Activity Reporting, you can set your facility apart from the rest.

XII. OFF-SITE CARE OPPORTUNITIES -

New Opportunities Expand Your Community without Expanding Your Facility

New Revenue Streams ◆ Creating Tomorrow's Community

As prospective residents and their families consider a facility, they may be preplanning for a day in the future and not be quite ready to take that next step in their lives. Now with the OnTimeforAnything software, a facility can offer prospective residents an intermediate step. The facility's monitoring services can be brought to existing places of residence. Prospective residents can gain the benefits of a facility's staff and care without needing to take that sometimes-difficult step of relocating into a new and different environment. This will help them feel secure. When they are ready to take that next step, it will be more likely that they will move in and become a full-time member of the community that supported them.

If a facility has a waiting list, these people are a potential off-site care opportunity and a revenue stream. If a facility doesn't have a waiting list, this is one sure way to start building one.

Cloud Service provides a month to month option to Capital investments

XIII. INSTALLATION DEPLOYMENT - IN PHASES

While a number of *Ultimate's* clients have and will deploy all the technology at once, the OnTimeforAnything software can be added to an existing nurse call system. The technology can be deployed in multiple phases.

Below is a common method of deployment in phases.

Phase 1 - Add *Wireless Calling* (pagers for the caregivers) and provide *Activity and Response Reporting* to an existing nurse call system.

These are the two most important applications that will have the most impact on an organization. Understanding the activity of the nurse call system through the OnTimeforAnything's *Activity Reports* will allow facility can make appropriate management and resident care decisions.

Providing the wireless pagers will free caregivers from the annunciators and allow them to be the most productive.

Phase 2 - Add wireless pendants to selected residents and caregivers.

This is one of the additional revenue-generating opportunities available with the OnTimeforAnything software. Wireless pendants offer mobility and additional safety to the residents. These can be provided to any of the residents as well as the caregivers at any time. The freedom and the extra feeling of safety will drive the desire for the residents to have them. Thus, the facility can provide these at a nominal monthly fee.

Phase 3 – Add wireless service to off-campus residents.

With OnTimeforAnything, a facility can offer services and care beyond their own facility. This provides the facility to market services and care to prospective new "residents".

ATTENTION ONTIMEFORANYTHING Distributors and Maintenance Directors:

Get a Wireless Survey Kit

for accurate wireless installation configurations. The handheld battery-operated installation tool displays real time signal strength, maintains up to 16 transmitters / repeaters, and has an intuitive four-line text display for one person site survey. Takes the guesswork out of wireless installations!



XIV. TECHNICAL SPECIFICATIONS AND INSTALLATION CHECKLIST

OnTimeforAnything on-site specifications

Standard power source for:

- > Common Equipment
- > Receivers
- > Transmitters
- ➤ PLC's (Programmable Logic Controllers)
- Network Access (if you wish to trigger alert or receive messages through the network)
- ➤ Network Access (for real-time message updates)

• Cloud components

- ➤ Internet Access (as a backup to the wireless IP)
- ➤ Internet Access (for on-line software monitoring)
- Email Access (for Cloud Signal messaging)

Additional components

➤ Floor plan is marked with Indications of all alert locations

INSTALLATION CHECKLIST

- Our common equipment is a Dedicated Internet Hub (3G or 4G) with customer premise back up connection (see page two for the connectivity diagram.)
- Installations <u>require</u> an appointment and our assistance: call 262-789-9654 or e-mail roy@ultcom.com
- Estimated installation time if you follow this checklist is:
 - 6 hours if you're just installing the OnTimeforAnything & Ultimate! Call Accounting.
 - 2 more hours if adding a paging service
 - .5 hours for each wireless endpoint (pendants, pull cords motion detectors)
 - 1 hour per wired endpoint
- Send the room numbers and extension numbers to us before the installation begins. Send this to bob@ultcom.com or fax it to 262-789-9617. Remember to include your contact information, the proposed installation date, and the customer name.

XV. ULTIMATE! INSTALLATION AND SERVICE CONTACT INFORMATION FOR OUR DEALERS

Ultimate! Software Products co-installs OnTimeforAnything with local technicians. *Ultimate!* handles the software install and assists in communication with the caregiver staff.

For co-installation appointments call 1-262-789-9654.
 Bob Sodemann is the OnTimeforAnything Installation Programmer.

Key contacts and phone numbers for use by our dealers are as follows:

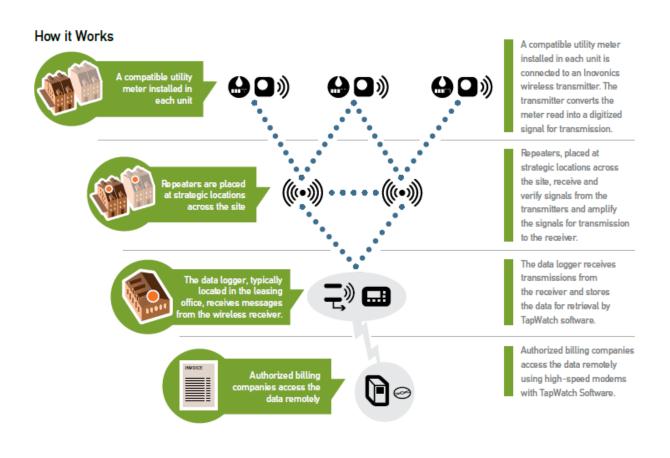
•	OnTimeforAnything Sales Demonstrations or Training	262-789-9649 ask for Roy or roy@ultcom.com
•	Co-Installation Appointments	262-789-9654
•	Software Activation line	262-784-2312
•	The OnTimeforAnything Technical Support	262-789-9616 or techsupport@uspnet.com
•	Other Ultimate! Software Products sales or info	262-789-9654 ask for Roy or roy@ultcom.com

When remote installation assistance is purchased (part # USPINS) from *Ultimate!* Software Products, <u>www.gotomypc</u>, <u>www.logmein.com</u> or www.UltraVnc.com is required to stay installed on the computer with our software for a minimum of 30 days after installation.

If you are planning to make any changes to the telephone, voice mail, or computer system, we encourage you to call our tech support number for verification on the possible impact to the OnTimeforAnything software. There may be a trouble-shooting fee to you, the dealer, for our involvement to resolve a problem should an operational difficulty occur because a change was made by the user or you. This is a credit card only charge prior to our logging in via PcAnywhere® or other remote desktop software to assist you or your customer.

Appendix A - INOVONICS

Inovonics is the manufacturer of The OnTimeforAnything products. Following are **Key Reasons Why Inovonics Wireless is the Best:**





Appendix B – Survey Questions

General Care Category

- Is the facility considered senior living? (Apartments for seniors/24 hour front desk no medical staff care.)
- Is this an elderly care or assisted living facility? (Apartments and rooms with medical staff 24 hours a day.)
- Is this an assisted living and memory care facility? (Full medical staff and support team with special services for residents that have memory care needs.)
- Is this a new or an existing facility?
- How many rooms and floors are there?

Resident Requirements – end-points that can trigger an alert for assistance

- How many residents need pendants?
- How many pull cords in restrooms are needed?
- Would hands free answerback telephones in the rooms be helpful?
- Should the telephone trigger an alert if off hook and not connecting to an extension or outside line?
- Are Door & Window alerts required?
- How many residents are mostly in bed and would need a bed cord?
- Is a check in system needed to make sure apartment residents are up and around in the morning?

Caregiver Requirements

- How does the staff wish to be paged? (Small alpha-numeric beeper or overhead speakers.)
- Does the staff need an alert system for additional help system? (Behavioral issues.)
- Do staff members want to receive a wireless call when a resident needs assistance? (Like Ingenious or Spectra-link for example.)
- Would a caregiver like to use cell phones with text messaging?
- Is a corridor light required?
- What should happen if someone forgets to respond to a call?

Management Requirements

- Does the facility act as the phone company for the residents?
- Does the facility have reports that are used for potential residents to show how quickly they respond to calls for help?
- Can these reports show the average number of calls made by the residents and any unusual variations?
- Does the nurse-call system integrate with the phone system?
- Would a paper trail of reports that can help with staffing decisions and performance standards be beneficial?
- Is there a power monitoring system for an electrical failure?



